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OMB Number.

3235-0123 Expires: September 30, 1998 Estimated average burden

hours per response . . . 12.00

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SEC FILE NUMBER 42135

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**FORM X-17A-5** 

PART III

ANNUAL AUDITED REPO

Information Required of Brokers and Dealers Pursuant R Securities Exchange Act of 1934 and Rule 17a-5 The eunder

REPORT FOR THE PERIOD BEGINNING	G 01/01/01 MM/DD/YY	AND ENDING	12/31/01. 'MM/DD/YY
A. F	EGISTRANT IDENTI	FICATION	
NAME OF BROKER-DEALER: Will GOTTMOVE DISTIBUTED ADDRESS OF PRINCIPAL PLACE OF B	lanova Distribu	tion Services, In	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF B	USINESS: (Do not use P.O	. Box No.)	FIRM ID. NO.
1200 River	Road		
	(No. and Street)		
Conshohocken	PA	194	28
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF	PERSON TO CONTACT	IN REGARD TO THIS	REPORT
Michael Polis	grpo	. 484	1-530-H65
		(/	urea Code — Telephone No.)
В. А	CCOUNTANT IDENT	IFICATION	
INDEPENDENT PUBLIC ACCOUNTANT	Γ whose opinion is contained	d in this Report*	
KPMG LIP			
	Name — if individual, state last, first, i	niddle name)	·
1600 Market St	reet Phila	delphia f	)A 19103-727
(Address)	(City)	(State)	Zip Code)
CHECK ONE:  Certified Public Accountant  Public Accountant  Accountant not resident in Unit	ted States or any of its poss	essions.	PROCESSED  APR 0 4 2002
	FOR OFFICIAL USE ON	LY	THOMSON FINANCIAL

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).



# OATH OR AFFIRMATION

1 Thomas M. SiDD	, swear (or affirm) that, to the
	ancial statement and supporting schedules pertaining to the firm of
	Services Inc., as of
	,
, , , , , , , , , , , , , , , , , , , ,	and correct. I further swear (or affirm) that neither the company has any proprietary interest in any account classified soley as that of
a customer, except as follows:	has any proprietary interest in any account classified soley as that of
,	·
	Signature
	CFO
	Title
Deslu L' Melves	
Notary Public	Notarial Seal
	Leslie A. Powers, Notary Public Tredyffrin Twp., Chester County
	My Commission Expires June 3, 2002
This report " contains (check an applicable boxes):	Member, Pennsylvania Association of Notaries
(a) Facing page.	
(b) Statement of Financial Condition.  (c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity	
(f) Statement of Changes in Liabilities Subordinate	ed to Claims of Creditors.
(g) Computation of Net Capital (h) Computation for Determination of Reserve Rec	quirements Pursuant to Pule 15c2.2
(i) Information Relating to the Possession or cont	
(j) A Reconciliation, including appropriate explana	ation, of the Computation of Net Capital Under Rule 15c3-1 and the
	Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited and unaud solidation.	ited Statements of Financial Condition with respect to methods of con-
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	
(n) A report describing any material inadequacies for	and to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



1600 Market Street Philadelphia, PA 19103-7279



### Independent Auditors' Report on Internal Controls Required by SEC Rule 17a-5(g)

The Board of Directors
Villanova Distribution Services Inc.:

In planning and performing our audit of the financial statements and schedules of Villanova Distribution Services Inc. (the Company) for the year ended December 31, 2001, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computation of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recording differences required by Rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control elements does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal controls, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001 to meet the SEC's objectives.

This report is intended solely for the information and use of the board of directors, management, the SEC and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.



January 25, 2002



1600 Market Street Philadelphia, PA 19103-7279

#### **Independent Auditors' Report**

The Board of Directors
Villanova Distribution Services, Inc.:

We have audited the accompanying statement of financial condition of Villanova Distribution Services, Inc. (a wholly owned subsidiary of Gartmore SA Capital Trust) as of December 31, 2001, and the related statements of operations, changes in stockholder's equity, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities and Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Villanova Distribution Services, Inc. (a wholly owned subsidiary of Gartmore SA Capital Trust) as of December 31, 2001, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules 1 through 3 is presented for purposes of additional analysis and is not a required part of the basic financial statements but is supplementary information required by Rule 17a-5 under the Securities and Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.



# Statement of Financial Condition

December 31, 2001

## Assets

Cash and cash equivalents Federal income tax recoverable from ultimate parent	\$	230,386 42,065
Total assets	\$	272,451
Liabilities and Stockholder's Equity	<del></del>	
Liabilities:		
Accounts payable and other accrued expenses	\$	10,000
Payable to affiliates		43,162
Total liabilities		53,162
Stockholder's equity:		
Common stock, no par value, \$1 stated value; authorized		
500,000 shares; issued and outstanding 10,000 shares		10,000
Additional paid-in capital		290,000
Accumulated deficit		(80,711)
Total stockholder's equity		219,289
Total liabilities and stockholder's equity	\$	272,451

# Statement of Operations

Year ended December 31, 2001

Interest Other       \$ 4,129	Revenues:	
Total revenues         9,606           Expenses:	Interest	\$ 4,129
Expenses:       3,600         Licenses and fees       66,098         Professional fees       63,601         Other operating expenses       92         Total expenses       129,791         Loss before income tax benefit       (120,185)         Income tax benefit (note 3)       41,842	Other	5,477
Licenses and fees       66,098         Professional fees       63,601         Other operating expenses       92         Total expenses       129,791         Loss before income tax benefit       (120,185)         Income tax benefit (note 3)       41,842	Total revenues	9,606
Professional fees Other operating expenses Total expenses 129,791 Loss before income tax benefit (120,185) Income tax benefit (note 3) 41,842	Expenses:	
Other operating expenses 92 Total expenses 129,791 Loss before income tax benefit (120,185) Income tax benefit (note 3) 41,842	Licenses and fees	66,098
Total expenses 129,791 Loss before income tax benefit (120,185) Income tax benefit (note 3) 41,842	Professional fees	63,601
Loss before income tax benefit (120,185) Income tax benefit (note 3) 41,842	Other operating expenses	92
Income tax benefit (note 3)  41,842	Total expenses	129,791
	Loss before income tax benefit	(120,185)
Net loss (78,343)	Income tax benefit (note 3)	41,842
	Net loss	\$ (78,343)

# Statement of Changes in Stockholder's Equity

Year ended December 31, 2001

		Common stock	Additional paid-in capital	Accumulated deficit	Total
Balance at December 31, 2000	\$	10,000	140,000	(2,368)	147,632
Capital contribution from GSAT		_	150,000	_	150,000
Net loss	_		<u> </u>	(78,343)	(78,343)
Balance at December 31, 2001	\$ _	10,000	290,000	(80,711)	219,289

# Statement of Cash Flows

# Year ended December 31, 2001

Cash flows from operating activities:		
Net loss	5	(78,343)
Adjustments to reconcile net loss to net cash used in		
operating activities:		
Increase in federal income tax recoverable/		
(payable) from/(to) ultimate parent		(43,821)
Decrease in accounts payable and other accrued expenses		(5,726)
Increase in payable to affiliates		38,062
Net cash used in operating activities		(89,828)
Cash flows from financing activities:		
Capital contributed by parent		150,000
Net cash provided by financing activities		150,000
Net increase in cash and cash equivalents		60,172
Cash and cash equivalents at beginning of year		170,214
Cash and cash equivalents at end of year	§	230,386
Supplemental disclosure of cash flow information:		
	\$	

### VILLANOVA DISTRIBUTION SERVICES, INC.

(A Wholly Owned Subsidiary of Gartmore SA Capital Trust)

### Notes to Financial Statements

December 31, 2001

## (1) Description of Business

Villanova Distribution Services, Inc. (the Company) is a wholly owned subsidiary of Gartmore SA Capital Trust (GSAT). GSAT is a member company of Nationwide and GSAT's ultimate parent is Nationwide Mutual Insurance Company. The Company is an inactive broker-dealer that is currently registered or has registration pending in all 50 states plus the District of Columbia and Puerto Rico. The Company has submitted its change of business plan with the National Association of Securities Dealers, Inc. (NASD) and is awaiting final approval. Additionally, the Company has submitted an application with National Securities Clearing Corporation (NSCC) and is awaiting final approval. Once all approvals have been obtained, the Company will become the distributor of the Gartmore Family of Funds and associated products. Final approval from the NASD and NSCC is expected by the end of the first quarter of 2002.

### (2) Summary of Significant Accounting Policies

## (a) Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### (b) Income Taxes

The Company is included in the consolidated federal income tax return filed by its ultimate parent. The members of the consolidated tax return group have a tax sharing arrangement which provides, in effect, for each member to bear essentially the same federal income tax liability as if separate tax returns were filed. The tax sharing arrangement provides for a current tax benefit to the Company for losses that are utilized in the consolidated tax return.

### (c) Cash Equivalents

The Company considers all highly liquid debt instruments with an original maturity of three months or less to be cash equivalents.

#### (3) Income Taxes

The actual income tax benefit for the year ended December 31, 2001 did not differ significantly from the expected income tax benefit computed by applying the federal corporate rate to loss before income tax benefit.

Income tax benefit consisted of the following for the year ended December 31, 2001:

	_	<u>Federal</u>	State	Total
Current	\$ _	41,842		41,842

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(Continued)

### VILLANOVA DISTRIBUTION SERVICES, INC.

(A Wholly Owned Subsidiary of Gartmore SA Capital Trust)

### Notes to Financial Statements

December 31, 2001

## (4) Net Capital

The Company, as a registered broker-dealer in securities, is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1). The rule requires the maintenance of minimum "net capital" and requires that the ratio of "aggregate indebtedness" to "net capital" shall not exceed 15 to 1, as those terms are defined in Rule 15c3-1. At December 31, 2001, the Company had a ratio of aggregate indebtedness to net capital of 0.42 to 1 with a minimum net capital requirement of \$5,000, and had aggregate indebtedness of \$53,162 and net capital of \$127,626.

## (5) Subsequent Event

Effective January 25, 2002, the Company has changed its name to Gartmore Distribution Services, Inc. and will conduct business under that name going forward. There have been no ownership or management changes. The Parent company of Gartmore Distribution Services, Inc. has changed its name from Villanova SA Capital Trust to Gartmore SA Capital Trust.

## Schedule 1

## VILLANOVA DISTRIBUTION SERVICES, INC.

(A Wholly Owned Subsidiary of Gartmore SA Capital Trust)

# Computation of Net Capital Under Rule 15c3-1

# December 31, 2001

Net capital:	
Total stockholder's equity from balance sheet	\$ 219,289
Deductions and/or charges:	
Nonallowable assets:	
Federal income taxes recoverable from ultimate parent	(42,065)
Fidelity bond deductible in excess of provision allowable by guidelines	 (45,000)
Net capital before haircuts on securities	132,224
Haircuts on securities:	
Other securities	(4,598)
Net capital	\$ 127,626
Aggregate indebtedness:	
Accounts payable and other accrued expenses	\$ 10,000
Payable to affiliates	43,162
Total aggregate indebtedness	\$ 53,162
Company's minimum net capital requirement (greater of \$5,000 or 1/15th	
of aggregate indebtedness)	\$ 5,000
Excess net capital	\$ 122,626
Ratio of aggregate indebtedness to net capital	0.42

There were no material differences between the Company's computation of net capital as reflected on Form X-17A-5, Part IIA and the above computation.

See accompanying independent auditors' report.

## Schedule 2

## VILLANOVA DISTRIBUTION SERVICES, INC.

(A Wholly Owned Subsidiary of Gartmore SA Capital Trust)
Determination of Reserve Requirement Under Rule 15c3-3

December 31, 2001

The Company has elected the exemption under Rule 15c3-3(k)(1) of the Securities and Exchange Commission, which requires that the Company deal solely in mutual funds or variable annuities. At December 31, 2001, the Company held no customer funds and had no required deposit.

See accompanying independent auditors' report.

Information for Possession or Control Requirements Under Rule 15c3-3

December 31, 2001

	Fair value	Number of items
Customers' fully paid and excess-margin securities not in the respondent's possession or control as of December 31, 2001, for which instructions to reduce to possession or control action was issued as of December 31, 2001, for which the required action was not taken within the time frames specified under Rule 15c3-3.	None	None
Customers' fully paid securities and excess-margin securities for which instructions to reduce to possession or control had not been issued as of December 31, 2001, excluding items arising from "temporary lags which result from normal business operations" as permitted under Rule 15c3-3.	None	None

See accompanying independent auditors' report.





# VILLANOVA DISTRIBUTION SERVICES, INC.

(A Wholly Owned Subsidiary of Gartmore SA Capital Trust)

Financial Statements and Schedules

December 31, 2001

(With Independent Auditors' Reports Thereon)